

employment, entrepreneurship development and/or both, as per objectives and requirement elaborated above.

- 8.2. Interested organisations should provide information demonstrating that they have the required competency, qualifications and relevant experience to perform the above-mentioned Services. The qualification and shortlisting criteria, sub- criteria and supporting documents to be submitted along with EOI are as follows:

I. Pre-Qualification Criteria (pass or fail criteria)

Sl. No.	Pre-Qualification Criteria	Documents Required to be Submitted with EoI
i.	Concept Note on the proposed Pilot/ Training Programme	Concept Note of Proposed Project under any or all the 3 Schedules, as per format given at Sl. No. 7 to be submitted
ii.	The Applicant along with Consortium partner (if any) should not be blacklisted by any Central Government / State Government / Government bodies/ World Bank.	Undertaking Certificate signed by the Authorized signatory on the letter head of the organization

- 8.3. Applicants meeting above criteria shall only be considered further for evaluation/ shortlisting for RFP stage based on criteria specified below.

II. Qualification/ Shortlisting Criteria

Sl. No.	Qualification Criteria/ Sub Criteria	Sub- Criteria Markings	Total Marks	Documents Required to be Submitted with EoI
A	Past experience of the Applicant (track record)		50	
1	Number of years' relevant experience in Skill development or a similar sector to be substantiated by numbers of similar completed contracts/ projects during this period	10 Years and above - 20 marks 8 Years and above -18 marks 5 Years and above -15 marks 3 Years and above - 10 marks less than 3 years - 0	20	Details of Core Business, relevant Work Experience and Assignments undertaken accompanied by copies of contracts or Completion Certificate by the clients
2	Demonstrated experience of carrying out similar innovative skill training programme for Women Inclusion/ underprivileged group/ capacity building for	5 and above similar projects -30 marks 4 similar projects -20 marks 3 similar projects -15	30	

	livelihood/ entrepreneurship etc.	marks less than 3 -0		
B.	Organization Background, organizational structure and General profile of qualification, experience of key staff (not individual CVs)		25	
1.	Organization Background and structure with number of key staff	5	5	Organisational background, Structure and Summary of general qualification, relevant experience of key staff.
2.	Qualifications of key staff	5	5	
3.	Relevant experience of key staff	15	15	
C	Overall financial strength of the applicant in terms of turnover, profitability and cash flow (liquid assets) situation		25	
1.	Turnover figure for last three years.	<p>Average annual turnover during last 3 years is 5 Crores and above- 20 marks</p> <p>Average annual turnover during last 3 years is 3 Crores and above- 15 marks</p> <p>Average annual turnover during last 3 years is 2 Crores and above- 10marks</p> <p>Less than 2 Crores -0</p>	20	Certificate from the statutory auditor/ Audited balance sheet/CA Certificate and profit loss statement
2.	Net profit figure for last three years	Positive profit figure during last three years- 5, otherwise - 0	5	

8.4. Apart from the above documents, the applicant is required to submit the Power of Attorney /authorization letter in the name of the Authorized Signatory of the EOI submitted.

8.5. **The Minimum Qualification marks for consideration of RFP stage is 70. Further, the applicants will be required to submit a concept note detailing their proposed model and how is it innovative, in order to qualify for the RFP stage.** Shortlisting of