

7 Evaluation Process

Evaluation of all the proposals will be done after the last date of submission. The Evaluation will be done in two stages:

Stage 1 - Test of Responsiveness-

The applicant organization will undergo a *Test of Responsiveness* under which the applicants' compliance will be checked against the eligibility criteria through the submission of the mandatory documents. The mandatory documents are those required to establish the eligibility of this RFP responding organization as mentioned in Clause 5 (Inviting Proposal) and Annexure I of this RFP. The documents as per the evaluation matrix will be in addition to mandatory document. In case of any gap (in terms of compliance with submission of mandatory documents or any other document as requested by NSDC during evaluation of the proposal and their completeness) in the documents submitted, the proposal will be rejected.

Stage 2- Desk Evaluation

Only the proposals of the Organizations that pass stage 1 of the evaluation process will be evaluated further. NSDC or an evaluation agency designated by NSDC will evaluate each Organization's proposal based on their responsiveness to this RFP. The RFP document shall be evaluated as per Evaluation Matrix as follows:

8 Evaluation Matrix

1. Entity Strength			
S. No.	Criteria	Documents required	Weightage (Marks)
1a	No. of years of existence and operation of the PIA beyond the minimum requirement of three years. Minimum 3 years experience in the field of skill development training: 3-5 years: 5 – 7 years 7-10 years: >10 years:	Copy of Registration certificate	5%
2. Past Training Experience			
S. No.	Criteria	Documents required	Weightage (Marks)
2a. (Central Projects)	(i) The number of Skill Development Projects funded by Central Government Ministries / Departments in the last three years. Single Sanction order (even with various locations) will be considered as one project. <5 projects: 5-11 projects: 11-15 project: >15 projects: (Please provide details as per Annexure III below)	Attach list of projects skill jobs, duration in hours, year of project, Sanctioning Ministry/Department along with copies of sanction order for last three years.	40%

2b. (MoMA Projects)	ii) The number of Skill Development Projects funded by Ministry of Minority Affairs/ their Departments in the last three years. Single Sanction order (even with various locations) will be considered as one project. <5 projects: 5-11 projects: 11-15 project: >15 projects: (Please provide details as per Annexure IV below)	Attach list of projects skill jobs, duration in hours, year of project, Sanctioning Ministry/Department along with copies of sanction order for last three years.	
2c. (State Projects)	The number of Skill Development projects funded by State Government (other than J &K and Ladakh) in the last three years. Single Sanction order (even with various locations) will be considered as one project. <5 projects: 5-11 projects: 11-15 projects: >15 projects: (Please provide details as per Annexure V below)	Attach list of projects skill jobs provided, duration in hours for each skill, year of project, Sanctioning Ministry/Department along with copies of sanction orders for last three years	
2d. (Projects in J & K and Ladakh)	The number of Skill Development projects implemented by the PIA in the J &K and Ladakh in the last three years. Single Sanction order (even with various locations) will be considered as one projects. <2 projects 2-6 projects: 6-10 projects: >10 projects: (Please provide details as per Annexure VI below)	Attach list of projects skill jobs, duration in hours, year of project, Sanctioning Ministry/Department along with copies of sanction order for the last three years	
2e. (number of existing centers in J &K and Ladakh)	The number of 4/5-star centers as per SIP (Accreditation and Affiliation) of the PIA in the J &K and Ladakh at the time of submission of RFP <2 centers 2-6 centers: 6-10 centers: >10 centers:	Attach Relevant document from SIP	
2f. (Minority Youth)	The number of minority youths trained exclusively by the PIA during last three years in projects funded by the Central/State Government. <200 youths: 200-500 youths: 500-1000 youths: >1000 youths: (Please provide details as per Annexure VII below)	Attach list of projects skill jobs, duration in hours, year of project, Sanctioning Ministry/Department along with copies of sanction order for the last three years	
3. Past Placement Experience			
S. No.	Criteria	Documents required	Weight age (Marks)
3a. (Total youth)	The number of trained youths who have been provided employment in organized sector by the PIA after training in last three years. <500 youths: 500-1000 youths: 1000-2000 youths: >2000 youths: (Please provide details as per Annexure VIII below)	Attach list of Companies/Industries, number of placed youth's salary range, total no. of minority youth trained and %age of placements	

		(Approximately) for last three years	
3b. (Job Placement success)	The number of candidates placed within 3 months of certification and remained in employment for 1 year out of 12 months of tracking. Marks allocation: <200 youths: 200-500 youths: 500-1000 youths: >1000 youths: <i>(the PIAs are required to furnish details for placement and tracking undertaken in last 3 years)</i>	Attach list of Companies/Industries, number of placed youths and number of youths continuing the job after one year of placement and %age against total placement for last three years	20%
3c. (Entrepreneurship success)	(i) The number of trained youth who become entrepreneur after training during last three years: <50 youths: 50-200 youths: 200-500 youths: > 500 youths: (ii) Percentage of trained youth who become entrepreneur after training during last three years: <20% youth 20% - 30% youth 30% - 40% youth >40% youth	Attach Relevant document	

4. Financial Strength

S. No.	Criteria	Document required	Weightage (Marks)																		
4a.	<p>a) Annual turnover of the applicant during the last three financial years:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">2017-18</td> <td style="width: 33%;">2018-19</td> <td style="width: 33%;">2019-20</td> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </table> <p>Net worth of the applicant during the last three financial years:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">2017-18</td> <td style="width: 33%;">2018-19</td> <td style="width: 33%;">2019-20</td> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </table> <p>Revenue of the applicant from skill development activities in last three financial years</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;">2017-18</td> <td style="width: 33%;">2018-19</td> <td style="width: 33%;">2019-20</td> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </table> <p><INR 2.00 crore INR 2.00 crore - INR 5.00 crore: INR 5.00 crore – INR 10.00 crore: >=INR 10.00 crore (Note - this would apply to all three criteria's)</p>	2017-18	2018-19	2019-20				2017-18	2018-19	2019-20				2017-18	2018-19	2019-20				<p>a. Audited financials along with audit report, balance sheet, and profit & loss statement of the applicant for last 3 FY (2017-18, 2018-19 and 2019-20)</p> <p>b. Certificate from practicing CA (preferably the same who has audited the last year financials of the applicant's company) clearly mentioning the following:</p> <p>i) Annual turnover of the applicant in last 3 FY (2017-18, 2018-19 and 2019-20)</p> <p>ii) Net worth of the applicant in last 3 FY (2017-18, 2018-19 and 2019-20)</p> <p>Note: For the calculation of Net Worth asset valuation must be Carried out at the book value.</p> <p>iii) Revenue of the applicant from skill development activities in last 3 FY (2017-18, 2018-19 and 2019-20)</p>	20%
2017-18	2018-19	2019-20																			
2017-18	2018-19	2019-20																			
2017-18	2018-19	2019-20																			

5. Merit of the proposal			
S. No.	Criteria	Document required	Weightage (Marks)
5a.	Whether the PIA Guarantees employment to minimum 75% trained candidates (including 50% in organized sector) after training. Marks allocation: Yes: No:	Salary slips of candidates placed with any organization; Copy of offer letter; Employee code assigned to candidates. Details of PF/ESI issued by employers to placed candidates	15%
5b.	Number of Companies/Industries/Institutions with whom PIA has signed Memorandum of Understanding (MOU) for guaranteed employment after completion of skill training. Marks allocation: <5 companies/industries: 5-8 companies/industries: 8-10 companies/industries: >10 companies/industries: (Please provide details as per Annexure IX below)	Attach copies of MoUs signed with Companies/ Industries	
5c.	Whether the PIA has its own Management information System (MIS) for the trainees. Marks allocation: Yes: / No:	Attach Relevant documents	

9 Proposal Ownership

All proposals submitted to NSDC shall become the property of NSDC, which shall not be liable to be returned to the proposer. NSDC shall, however, maintain confidentiality of the information contained within the proposals. NSDC shall be entitled to share the proposals and the information contained therein with the agencies and individuals involved in the process of evaluation and also its advisors, consultants, lawyers etc. and as may otherwise be required to be disclosed under law.

10 Right to Termination/Cancellation/Revision/Amendment

Notwithstanding anything contained in this document, NSDC, reserves the right to cancel/terminate the proposal process without assigning any reason whatsoever, at any time prior to signing of the agreement and NSDC shall have no liability for above-mentioned actions.

Further, NSDC reserves its right to revise or amend this document any time for any reason by issuance of addendum.