

#### **4 Scope of Work for Empaneled Agencies**

##### **4.1 Classification of intending bidders**

This RFP invites bids from Bidders classified as follows:

##### **A) Experienced Training Providers : (Group-I Category)**

Any Experienced Training provider, Not-for-profit organization, For-Profit organization who have experience of skill development training implementation under PMKVY/ DDU-

GKY/MSSDS/ any government organisation scheme under central/state component and TP's should be registered on Skill India portal or apply for affiliation with the same.

- Philanthropic organizations, any registered Not-for-profit organization under Indian Societies Registration Act, Indian Trust Act, Indian Companies Act 1956/2013 (Section 25) (other than proprietorships, partnerships)
- Any registered For-Profit organization under Indian Societies Registration Act, Indian Trust Act, Indian Companies Act 1956/2013, Limited Liability Partnership Act 2008 and proprietorships, partnerships.

For TPs applying under this route should fulfil one of the two conditions below as per the type of the organisation:

1. For profit organizations applying under this route should have minimum average annual turnover more than 30 Lakhs in latest 3 consecutive financial year since FY 2017-18 till FY 2019-20 (The turnover should be supported with CA certificate specifying annual and average turnover, audited financial statement along with audit report and submitted ITR for the relevant Financial Years).
2. Not for profit organizations applying under this route should have minimum average gross receipts received in latest 3 consecutive financial year FY 2017-18 till FY 2019-20 should be more than 20 Lakhs. (The gross receipts should be supported with CA certificate specifying annual and average gross receipts, audited financial statement along with audit report and submitted ITR for the relevant Financial Years).

In case the ITR has not been filed for the submitted/claimed financial year, the financial statements for the particular financial year will not be considered for eligibility & evaluation. It is mandatory to submit ITR for the Financial year for which average turnover has been claimed by the applicant.

In case organization existence is less than 3 years then average turnover shall be considered basis number of years of existence of the organisation.

### **B) Employer led model: (Group-II Category)**

The employer led model is envisaged to impart training which are placement linked and directly addresses the industry need. Proposals are invited in these categories either by employers directly or by an consortium between employer with new/existing well performing training provider. For a proposal to qualify under these categories, minimum 50% of the proposed number of candidates to be trained and certified are to be absorbed directly by the employer. The declaration for same shall be provided by the employer.

The contractual employees employed by employers will not be considered for evaluating the employee strength of the employer. However, contractor /manpower organizations are encouraged to apply for the RFP as an 'employer' under Employer led model.

Following two conditions are required to be fulfilled by the “employer” in both the below mentioned categories:

1. Minimum average turnover of INR 1 crores during latest 3 consecutive financial year since FY 2017-18 till FY 2019-20. (The turnover should be supported with CA certificate specifying annual and average turnover, audited financial statement along with audit report and submitted ITR for the relevant Financial Years). Refer Format Section for CA certificate.
2. Minimum employee strength of 250 employees as on 31st March 2021 (CA certificate specifying employee strength as on 31st March 2021 along with ESI/PF return and employee TDS return submitted by the employer for Quarter ending March 2020).

In case the ITR has not been filed for the submitted financial year, the financial statements for the particular financial year will not be considered for eligibility & evaluation. It is mandatory to submit ITR for the Financial year for which average turnover has been claimed by the applicant.

In case organization existence is less than 3 years then average turnover shall be considered basis number of years of existence of the Organisation.

The organizations applying to this RFP will be considered as an employer only if they commit to employ minimum 50% of the trained candidates post training.

**a. Employer as Training Provider**

The Employer can apply to this RFP directly to conduct trainings and the employer should registered on Skill India Portal.

**b. Employer in consortium with performing TP:**

A consortium between any (‘employer’) organizations with Training Provider (as defined in clause A of section 4.1). In case organization existence is less than 3 years then average turnover shall be considered basis number of years of existence of the organisation.

The lead partner in the consortium will be consider as the Training provider and will be liable for all the responsibility. Detailed qualification criteria have been outlined in the subsequent sections of this RFP. The conditions for training provider in consortium will be applicable as defined in clause (A) of section 4.1.

**Condition for proposals through all the routes:**

The training provider/employer must provide details regarding past association with National skill development corporation (NSDC)/ Maharashtra State Skill Development Society (MSSDS)/ Sector Skill Council (SSC)/ any other government organisation in any capacity. The training provider should submit the same documents as submitted to NSDC/MSSDS/SSC at the time of earlier association.