

Sub: Minutes of the pre-bid meeting held on 18.11.2021 regarding TENDER ID 2021_HRY_195450_1-Request for Proposal (RFP) for empanelment of STP Agencies for imparting skill trainings under Employment through Skill Training & Placement (EST&P) component of National Urban Livelihood Mission (NULM).

TENDER ID 2021_HRY_1950450_1- Replies to the queries/suggestions raised by various prospective bidders during pre-bid meet held on 18.11.2021 in reference to Request For Proposal (RFP) for "Empanelment of STP Agencies (including Training Institutions / Universities/ NGOs) for imparting trainings under Employment Through Skill Training & Placement (EST&P) component of National Urban Livelihood Mission (NULM). At the outset of the pre-bid meet, it was briefed to the participants that the very purpose of floating the RFP is to empanel the STP Agencies for imparting trainings under Employment through Skill Training & Placement (EST&P) component of National Urban Livelihood Mission (NULM). As required in the RFP, 20 prospective bidders submitted their queries/suggestions through email as required in RFP. In pre-bid meeting, the representatives of 13 agencies were present. The lists of participants is attached at Annexure-I. **At the outset, it was briefed that criteria for technical qualification (clause 10.2.2. d)) would be revised as 80% (80 marks or above upto Maximum 100 Marks). There was a query regarding submission of EMD in form of BG, it was briefed the bidders are required to submit EMD in form of BG in format (Annexure-P) in favour of Mission Director, State Urban Development Authority, Haryana ((1) Bank Name: ICICI Bank and (2) IFSC Code ICIC0000013). It was further made clear that the bidders scoring 80 marks or above upto Maximum 100 Marks (clause 10.2.2.f) would be eligible for empanelment. Almost representatives of all the prospective bidders were of the view the last date of submission of bids should be extended, as such, it was informed that corrigendum would be issued accordingly. The most of the queries raised in meeting were answered in the meeting up-to the satisfaction of the participants. While the most of the queries received through email are neither in proper format nor relevant, however, replies to the queries received through email as under:**

Sr. No.	RFP Document Page No. and Clause No.	Content of RFP requiring Clarification	Points of Clarification	Remarks
1. M/s Agarwal Sales Corporation, Kota, Rajasthan				
1	Cl. 2.2 Eligible Organizations Page No.9	A private sector training organization, registered as a company, or a society, or a trust, for minimum five years as on 31/03/2021 and, registered as training provider with National Skill Development Corporation (NSDC), Sector Skill Council (SSC) and having minimum average annual turnover of Rs. 100.00 lakh in last five financial years (2016-17, 2017-18,2018-19,2019-20 and 2020-21) and running a SMART (Skill Management and Accreditation of Training) accredited training center, or a training provider engaged by any other Government Agency for the purpose of skill training.	Does proprietorship firm eligible to apply for RFP? Do a proprietorship	The Firm registered under appropriate Act is also eligible. Accordingly, corrigendum for Clause 2.2 is issued.
2	Cl. 2.2 Eligible Organizations Page No.9		Firm registered as a training provider on the Skill India portal but not an NSDC partner eligible to apply for an RFP?	The Firm registered under appropriate Act is also eligible. Accordingly, corrigendum for Clause 2.2 is issued.
2. M/s AAMC Training India (P) Ltd., Noida, (UP)				
3	(10.2.1) Pre-qualification/ Eligibility Page No.18		We are into skill developments from 2013 and Implemented various skill development project and ToT's with Various SSC Pan India, but not having NSDC affiliation though we have SSC's affiliation. Can we still apply for the project?	Clause remains as is

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3. M/s Shaping Careers Education Society				
4	Cl. 7.2 Thus, the proposed skill training is provided in following Skill Sectors in different Districts of the State during 2021-22. Page No.16		Kindly clarify the job role for Transportation & Logistics sector. As this has not been clarified in table mentioned under point 9 i.e "District-wise, Sector-wise, Course-wise, Cost Category-wise based on skill Gap (SGA).	Clause remains as is
5			If an organizations falling in point (b) i.e other agencies having maximum average annual turnover is less than 100 lakh but meeting the criteria giving in table 2 on page number 19 of 45 shall give a chance as our organization has achieved > 75%marks in Eligibility Criteria mentioned in RFP with best placement award among Haryana placed 85% ,trained more than 10000 trainees, all SSC certified trainers,10 years old registered NGO, already working with NULM in other states, Many awards to the organizations. More than 20working SHG'S .The above criteria shall be more important respected sir than only Financials. That too from past 2 years due to COVID situation, training programs were also got hampered all over the world. So we are requesting here to kindly consider our request to reduce the financial criteria for (B) category from 100 lakh to 50 lakh. So that the NGO'S those are giving best trainings & more than 85% settlements of trainees shall get a chance, which is actually the motive of this RFP & Skill training programs.	Clause remains as is
4. M/s Zaclon India Ltd. New Delhi				
6	Submission Requirements. Page No. 4	An EMD(Earnest Money Deposit) in the form of Bank Guarantee of Rs 1,00,000/-	EMD in the form of Bank Guarantee is to be uploaded. We need to ask whether the hard copy will also be submitted.	While making the Earnest Money Deposit (EMD) payment, the bidder is required to select YES under exemption column and has to upload the copy of Bank Guarantee/ MSME Udyam Registration Certificate against the provided column under "Submission Requirement at Page No. 4 of RfP. Thus, selection of "YES" and uploading of copy of BG (EMD) or requisite MSME certificate is mandatory.
7	Cl.10 Evaluation Criteria & Methodology 10.2.2 – Technical Bid Evaluation. Page No.18-19		In the Note Section things are not clear. If the entity falls into 10.2.2-1 then entity will get 70 marks and the rest 30 and above marks will be secured from 10.2.2-2.	Clause remains as is

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5. M/s CPIT Edutech Pvt. Ltd., Sirsa				
8	Section-2, Eligible Organization Page No.9		The no. of years for eligibility should be last three years instead of 05 years	Clauses remains as is
9	CL.8 (8.2), page No.15 Schedule/Time Frame		The target commencement deadline should be FY 2021-22 instead of completion. Meanwhile the course choice should be on TP as courses specified in RFP.	Clauses remains as is
10	Cl.10.2.3 Procedure of awarding/allocating targets Page No. 21		The TP should be allocate more than 1 District on their eligibility basis.	Clauses remains as is
6. M/s Haryana Education Society				
11	CL.2 (2.2) Eligible Organizations Page No.9	A private sector training organization, registered as a company, or a society, or a trust, for minimum five years as on 31/03/2021 and, registered as training provider with National Skill Development Corporation (NSDC), Sector Skill Council (SSC) and having minimum average annual turnover of Rs. 100.00 lakh in last five financial years (2016-17, 2017-18,2018-19,2019-20 and 2020-21) and running a SMART (Skill Management and Accreditation of Training) accredited training center, or a training provider engaged by any other Government Agency for the purpose of skill training.	As per RFP last 5 Years turnover required 1 crore average but because of Covid - 19 last two years mostly projects are not running so we request please change the turnover 50 Lac to 1 crore or please allow the consortium.	The criteria of minimum average turnover is reduced to Rs. 50.00 lakh in in last five financial years (2016-17, 2017-18,2018-19,2019-20 and 2020-21). Accordingly, the criteria of eligible organization, pre-qualification criteria (10.2.1) and technical bid evaluation criteria (10.2.) have been revised/amended. Accordingly, corrigendum is issued.
12	Cl.10 Evaluation Criteria & Methodology (10.2.1) Page No. 18	The Agency have track record of placement of its trained and certified candidates under any Govt. scheme (including EST&P-NULM) in any three years during last five financial years (2016-17, 2017-18, 2018-19, 2019-20, 2020-21).	Our last empanelment was completed in august 2021 and now so many RFP are reflected as like HSDM, SPRLM but their results are pending and as per RFP empanelment requirement till 31/3/2022. So please relax at this point.	clauses remains as is
13	Cl. 12.1 G - Training Methodology Page No. 25	All training centers mandatory SMART Accredited in three star rating to have training staff, and training and IT infrastructure as per SSC guidelines for a specific course or as per the norms of NSDC SMART Accredited & affiliated Training center.	We have worked with HSDM for the last 4 years and we have 16 functional centers in Haryana approved by state mission so consider state mission approved centers also.	clauses remains as is
14	Cl.10 Evaluation Criteria & Methodology. (10.2.2) Technical Bid Evaluation: 2. Other than above categories (Sr. No. 5) Page No. 20	Above 85% (max.20 marks)	It's a placement oriented program so please give some extra marks or weightage to that organization which received the 3rd tranche (Placement amount) payment.	clauses remains as is

Sr. No.	RFP Document Page No. and Clause No.	Content of RFP requiring Clarification	Points of Clarification	Remarks
7. M/s National Paramedical Science				
15	Cl. 2 Eligible Organizations Page No. 9	A government or quasi-government organization, department, or institute capable of conducting skill training such as Industrial Training Institutes (ITI), Polytechnic Colleges, technical university, HARTRON Franchise/training centre/Training Partner and having minimum average annual turnover of Rs. 100.00 lakh in last five financial years (2016-17, 2017-18, 2018-19, 2019-20 and 2020-21)	In this RFP, according to the point Details of RFP vide point no 2.1 the turnover for the organizations was demanded 1 cr. For, past two years, the skill work has been closed due to Covid -19. We are not able to fulfill this condition. So we are requesting you to give some rebate in this condition so that most of the organizations and institutes could participate in this.	As briefed in above at Sr. No.11
16		To apply in Consortium is also not allowed	Vide point no 2.5, please allow the Consortium. Other state missions are allowing this.	Clause remains as is
17		A private sector training organization, registered as a company, or a society, or a trust, for minimum five years as on 31/03/2021 and, registered as training provider with National Skill Development Corporation (NSDC), Sector Skill Council (SSC) and having minimum average annual turnover of Rs. 100.00 lakh in last five financial years (2016-17, 2017-18, 2018-19, 2019-20 and 2020-21) and running a SMART (Skill Management and Accreditation of Training) accredited training centre, or a training provider engaged by any other Government Agency for the purpose of skill training.	Please consider the Training provider who is working with State Missions.	Clause remains as is
18	Cl. 10.2.2 Technical Bid Evaluation (2 other than above categories Sr. No. 5) Page No. 20	Placement performance in percentage of the organization against the candidates trained and certified under EST&P-NULM during the past 5 years (2016-17, 2017-18, 2018-19 and 2020-21). Note: (The minimum number of trained & certified candidates should be 500 or above in these last five years, placement=>250 candidates will only be eligible for marks)	As we mentioned above due to Covid - 19, In the past two years any organization didn't get any new work order. Please also consider those Organizations that have the last two years of experience in skills valid up to 2019.	Clause remains as is
19			This is training and placement-oriented program so please consider those who have experience of placement at least one or two batches.	Clause remains as is
8. M/s Lateral Placement Solution Pvt. Ltd.				
20	Cl.10 Evaluation Criteria & Methodology (10.2.2) Technical Bid Evaluation: Page No. 19	Since how long the organization has been operational as 01.04.2021 in the State.		Clause remains as is
21	Cl.10 Evaluation Criteria & Methodology. (10.2.2) Technical Bid Evaluation: Page No. 21	Training Performance under Govt. sponsored any programmes/ schemes of the organization during the past five years (2016-17, 2017-18, 2018-19, 2019-20 and 2020-21).		Clause remains as is

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9. M/s Calance Software Pvt. Ltd.				
22	CL.9 Tentative cost of Training worked out based on Skill Gap Analysis (SGA) for FY 2021-22. Page No. 15-17	The District-wise, Sectors-wise courses have been prioritized,		Clause remains as is
10. M/s Iris Leanings				
23	Cl. 2 (2.2) Eligible Organizations Page No. 9	A private sector training organization, registered as a company, or a society, or a trust, for minimum five years as on 31/03/2021 and, registered as training provider with National Skill Development Corporation (NSDC), Sector Skill Council (SSC) and having minimum average annual turnover of Rs. 100.00 lakh in last five financial years (2016-17, 2017-18, 2018-19, 2019-20 and 2020-21) and running a SMART (Skill Management and Accreditation of Training) accredited training center, or a training provider engaged by any other Government Agency for the purpose of skill training.		Clause remains as is
11. M/s Zentek Educational & Welfare Society				
24	10. Evaluation Criteria & Methodology. (10.2.2) Technical Bid Evaluation: Page No. 20	Average annual Turn-over of the Agency during last five financial years (2016-17, 2017-18, 2018-19, 2019-20 and 2020-21).	Kindly consider the average turnover for the last three years 2018-19, 2019-20 and 2020-21).	Clause remains as is
12. M/s Centum Work Skills Ltd., New Delhi				
25	Cl.10 Evaluation Criteria & Methodology. (10.2.2) Technical Bid Evaluation Page No. 20	Does the organization have SSC certified domain trainers already on board	Number of SSC certified domain trainers on board during last 05 years.	Clause remains as is
13. M/s Namastasye Services Pvt Ltd.				
26			Our organization Incorporation date is 23 rd July 2018.	Queries not in format.
27			Trained more than 3000 Students in PMKVY, PMKK etc.	Queries not in format.
28			Placed more than 1500 Students.	Queries not in format.
29			Average Turnover for last 3 years are more than 2.0 Cr.	Queries not in format.
30			TOT Trainers are available.	Queries not in format.
31			Centre in Haryana are available	Queries not in format.
32			Are we eligible for this RFP?	Queries not in format.

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33	14. M/s Sai Education Trust, Panchkula 10. Evaluation Criteria & Methodology (10.2) Technical Bid Evaluation Page No. 18	Other than Govt. Institutes (Agencies).	If we are falling in Category 2 then is it mandatory Eligibility to have Average turnover of last five years is 100 lakh & above for the RFP.	As briefed above at Sr. No.11.																		
34	Technical Evaluation 10.2.2 (Parameters and Associated Marks)- (2) - Other than Govt. Institutes (Agencies) (para-4 e). Page No. 20	Other than Govt. Institutes (Agencies) Description: Training Performance under Govt. sponsored any programmes/ schemes of the organization during the past five years (2016-17, 2017-18, 2018-19, 2019-20 and 2020-21) Max. Marks: 15, Equal or above 1000 candidates marks:10	It has mentioned marks (15) whereas as per 4e that is "Equal or above 1000 candidates "Maximum marks are 10 whereas it shall be 15. Kindly clarify.	The Clause 10.2.2 (e) Sr. No. 4. 2. Other Agencies at Sr. No.4 is amended as under: <table border="1"> <tr> <td>a.</td> <td>Below 100 candidates</td> <td>00 Marks</td> </tr> <tr> <td>b.</td> <td>Equal or above 100, but less than 200 candidates</td> <td>02 Marks</td> </tr> <tr> <td>c.</td> <td>Equal or above 200, but less than 500 candidates</td> <td>05 Marks</td> </tr> <tr> <td>d.</td> <td>Equal or above 500, but less than 750 candidates</td> <td>8 Marks</td> </tr> <tr> <td>e.</td> <td>Equal or above 750, but less than 1000 candidates</td> <td>10 Marks</td> </tr> <tr> <td>f.</td> <td>Equal or above 1000 candidates</td> <td>15 Marks</td> </tr> </table> <p>Accordingly, corrigendum is issued.</p>	a.	Below 100 candidates	00 Marks	b.	Equal or above 100, but less than 200 candidates	02 Marks	c.	Equal or above 200, but less than 500 candidates	05 Marks	d.	Equal or above 500, but less than 750 candidates	8 Marks	e.	Equal or above 750, but less than 1000 candidates	10 Marks	f.	Equal or above 1000 candidates	15 Marks
a.	Below 100 candidates	00 Marks																				
b.	Equal or above 100, but less than 200 candidates	02 Marks																				
c.	Equal or above 200, but less than 500 candidates	05 Marks																				
d.	Equal or above 500, but less than 750 candidates	8 Marks																				
e.	Equal or above 750, but less than 1000 candidates	10 Marks																				
f.	Equal or above 1000 candidates	15 Marks																				
35	10.2.1 Pre-Qualification/ Eligibility (Other agencies (b-i)) Page No. 18	Agency should have proper Firm/Company/NGO Regn. No., GST, TAN and PAN under appropriate Act/Law.	Regarding GST number. We are an NGO and GST is not applicable to NGO'S. Is it mandatory to have GST number for the eligibility of RFP.	Clause remains as is																		
36	10.2.3 Procedure of awarding/allocating targets (d) Page No. 21	The Agency scoring below 80 marks the remaining District(s) will be allocated to remaining empanelled STP Agency based on their projections.	If we are getting 80 marks in our eligibility criteria then we are eligible to apply for how many districts.	Clause remains as is																		
37			In point number 11 in the status it is not mentioned regarding the category of point number 2 of page 20 of 45 that " Other than above categories"	Irrelevant																		
38	Annexure-16.1 PROPOSAL Page No. 33	Any other important information.	What shall be filled in "other important information"	Clause remains as is																		
39	Annexure-C Page No. 44	Draft of Contract Agreement (Amendable)	Draft of contract Agreement, shall it be on letter head or Affidavit. Please clarify.	Clause remains as is																		

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15. M/s Acadecraft Private Limited, Regd. Office: Delaware-19958 (USA), Branch Office : Noida (UP)				
40	10. Evaluation Criteria & Methodology 10.2.1 Pre-qualification/Eligibility- b (v) Page no. 19	The bidder should have submitted the Tender document fee (non-refundable) +E-service charges and the EMD as mentioned in the RFP.	Being an MSME Entity are we eligible for EMD Exemption. Our 1 Lakh EMD will exempt. So, can we submit the proof?	Clause remains as is
41	10.2.1 Pre-Qualification/Eligibility Criteria- (a), Documents /proof required Page No. 18	Ministry of Housing & Urban Affairs, GoI entered into MOU with National level Agencies in the Skill training space like National Skill Development Corporation (NSDC), Sector Skill Councils(SSC), Autonomous Institutes under Ministries of Govt. of India, Industrial Groups for skill training and placement.	We are registered Training Partner on Skill India Portal and have Live Centers and providing training of SSC Courses. We are not Funder/non funded NSDC Partner. Can we apply to submit the proof of SIP NSDC Training partner? What is the relevant	Clause remains as is
42	10.2.1 Pre-Qualification/Eligibility Criteria- (a), Documents /proof required Page No. 18	The Certificate (supported with MIS report of concerned Govt. scheme) issued by Nodal Officer of Govt. Department/ Agency.	Document of MIS report? Is the trained/ placed candidate data? Can we submit the work completion certificate for	Clause remains as is
16. M/s Eco Club, Siwani Mandi				
43	10. Evaluation Criteria & Methodology 10.2.1 Pre-qualification/Eligibility criteria- a (1) Page No. 18	Autonomous Institutes under Ministries of Govt. of India, Industrial Groups for skill training and placement and training providers engaged by any other Government Agency for the purpose of skill training	Our NGO has conducted many training programs (skill up-gradation) under the Ministry of textile, Govt of India (handicraft and handloom), and the Skill development Initiative program under NABARD.	Clause remains as is
44	10. Evaluation Criteria & Methodology 10.2.1 Pre-qualification/Eligibility criteria- b (1) Page No. 18		As our NGO has experience conducting skill training programs for SHGs. Our NGO also wishes to bid for Employment through skill training and placement (EST&P), therefore should be considered as eligible for same.	Clause remains as is
17. M/s GD Goenka University, Sohna				
45	Letter of Invitation (Sr.No.8) Page No. 7	Refundable EMD of Rs.1,00,000/- (Rs One lakh only) in the form of Bank Guarantee and proof of EMD to be deposit in Hard Copy.	EMD Format Required	The requisite clarifications have been given during pre-bid meeting and a format EMD in form of BG is attached at Annexure-P.
46	Letter of Invitation (Sr.No. 12) Page No. 7	The Proposal must declare and affirm that it will remain valid for 180 days after the submission date.	Days for EMD Required	Clause remains as is
47			Account Details Required	The requisite clarifications have been given during pre-bid meeting and a format EMD in form of BG is attached at Annexure-P.
48			MIS Screen Shots SIP/SMART/Skill India/State MIS portal can be submitted.	Clause remains as is

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18. M/s Baba Saheb Ambedkar Technical Educational Society, Delhi				
49	Cl.6 Scope of Work and Deliverables – (6.7) Page No. 13	Training of fresh entrants can be residential or non-residential depending upon the field requirement and the operational capability of the STP. Normally, a residential training center needs to be opened at the District Headquarters for the candidates of the ULBs under it. However, prior intimation to and permission of SUDA,H will be necessary in this regard.	We have a Polytechnic Institute in Jhajjar, Haryana with residential capacity of 300 candidates. Can we enroll the candidates from other District for residential training?	Clause remains as is
50	Cl.6 Scope of Work and Deliverables-(ii) Page No. 10	Trainers mandatorily registered on SMART with suitable qualification and experience should only be hired.	With reference to File No.38004/01/2021/AB/NCVET dated 10.11.2021 National Council for Vocational Education and Training also recognize Centurion University of Technology and Management Skill University as awarding Body for assessment and ToT. You are requested to clear that Centurion University of Technology and Management Skill University ToT certified trainers and Assessment of candidates will be considerable or not.	Clause remains as is
19. M/s Rubber, Chemical & Petrochemicals Sector Skill Council, New Delhi				
			Direct empanelment	Clause remains as is
			Tentative Target allocation	Clause remains as is
Sr. No.	RFP Document Page No. and Clause No.	Content of RFP requiring Clarification	Points of Clarification	Remarks
20. M/s Indian Institute of Natural Resources Management				
	10. Evaluation Criteria & Methodology 10.2.2 Technical Bid Evaluation (Supporting Documents required: (Page No. 21)	The Certificate(s) in respect of Nos candidates trained and certified, out of which Nos and percentage (against the Nos. of certified candidates) under EST&P-NULM during the past 5 years (2016-17, 2017-18, 2018-19 and 2020-21) duly supported with MIS report of concerned Govt. scheme, issued by Nodal Officer of concerned Govt. Department/Agency.	Proof of training we have the section order and MOU of prof and training experience also we can provide self-attested MIS of trained candidates. (This is very difficult to arrange signed copy from govt. officials	Clause remains as is
	10. Evaluation Criteria & Methodology 10.2.2 Technical Bid Evaluation (Supporting Documents required: (Page No. 21)	The Certificate(s) in respect of candidates trained and certified under different Govt. sponsored programmes/ schemes duly supported with MIS report of concerned Govt.	Proof of Placement we have the section order and MOU of proof and placement experience also we can provide self-attested MIS of placed candidates (This is very difficult to arrange signed copy from govt. officials	Clause remains as is